



CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING NOTICE: REAL ESTATE EDUCATION COMMITTEE

MEETING DATE AND TIME: Thursday August 5, 2010 at 9:30 a.m.

PLACE: Division of Professional Regulation
861 Silver Lake Boulevard, Cannon Building
Second Floor Conference Room A
Dover, Delaware

AGENDA

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – July 1, 2010
- 3.0 Unfinished Business
 - 3.1 Discussion Regarding Proposed Changes to CE Requirements
 - 3.2 Discussion Regarding Annual Seminar
- 4.0 New Business
 - 4.1 Review of Letters of Intent and Course Evaluations
 - 4.2 Review of Course Provider Applications
 - 4.2.1 Course Provider: Sussex County Association of REALTORS
 - 4.2.1.1 Course Title: Social Networking for R E Professionals
Credit Hours: 3
 - 4.2.1.2 Course Title: Mortgage Financing Issues in Today's World
Credit Hours: 3
 - 4.2.1.3 Course Title: Treating Real Estate Business as a Business
Credit Hours: 3
 - 4.2.1.3 Course Title: Understanding Today's Credit Score
Credit Hours: 3
 - 4.2.2 Course Provider: Association of Realtors School
 - 4.2.2.1 Course Title: Business Planning and Marketing
Credit Hours: 15
 - 4.2.2.2 Course Title: New Negotiating Edge

	Credit Hours:	7
4.2.2.3	Course Title:	Introduction to Real Estate Auctions
	Credit Hours:	7
4.2.2.4	Course Title:	Real Estate Construction
	Credit Hours:	30

4.2.3 Course Provider: Van Education Center

4.2.3.1	Course Title:	The Truth about Short Sales
	Credit Hours:	7

4.2.4 Course Provider: Delaware Association of Realtors

4.2.4.1	Course Title:	Social Media & Risk Management
	Credit Hours:	3
4.2.4.2	Course Title:	Understanding Your Credit Score
	Credit Hours:	3
4.2.4.3	Course Title:	Legislative Update-Issues
	Credit Hours:	3

4.3 Review of Instructor Applications

4.3.1 Harry Wooding

Continuing Education: Professional Enhancement: Short Sales “An Overview”/Write it Right!/Running Your RE Career as a Business

4.3.2 Craig Snyder

Continuing Education: Professional Enhancement: Residential Mortgage Lending
Pre-Licensing: Real Estate Mathematics
Brokers Course: Financing/Mathematics

4.3.3 Christopher Rowe

Professional Enhancement: How to Manage Your Credit & Score/Financing
Homes/Mortgages/Legalities of Credit Repair
Brokers Course: Financing

4.4 Review Student Requests for Approval of Educational Activity

5.0 Correspondence

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – September 2, 2010

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.